

SMALL BUSINESS

EXCHANGE

Vol 32, Edition 51 • March 9, 2017

Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

The Minority Business Development Agency Is Partnering With ESSENCE To Empower Black Female Entrepreneurs

Black women are leading the country in successful entrepreneurship ventures and ESSENCE is teaming up with the only Federal Government agency solely dedicated to serving the minority business community to take things to the next level.

The American Express State of Women-Owned Businesses Report recently listed Black women as the fastest-growing group of entrepreneurs in the United States. ESSENCE is excited to announce a new partnership with the Department of Commerce Minority Business Development Agency (MBDA) to help our ladies make even more strides as successful, self-employed businesswomen.

A large part of ensuring the continued success of established and aspiring Black women in the entrepreneurship field is equipping them with the tools necessary to make it happen. In conjunction with their partnership with the ESSENCE brand, this year, the MBDA will bring their abundance of resources and expertise to the 2017 ESSENCE Festival, where attendees will have the opportunity to receive valuable information about establishing, running and expanding successful businesses from key players across multiple industries.

"African American women are starting businesses at a phenomenal rate. MBDA believes the future of the U.S. economy is tied to their ability to grow their businesses and create jobs for all Americans," said Edith J. McCloud, Acting National Director, Minority Business Development Agency. "Our partnership with ESSENCE will ensure that their audience of 21.2 million know that the U.S. Department of Commerce is invested in their success."

On a broader scale, the MBDA will join overall ESSENCE efforts to encourage an increased presence of Black women in the entrepreneurship field through their support of ESSENCE events and conferences related to domestic and international business development efforts, as well as actively engage in its role on the ESSENCE Entrepreneurial Advisory Council by recommending committee members and actively participating in committee meetings to develop business programming. Both partners will also work collaboratively to identify potential research studies that focus on minority women-owned businesses.

SOURCE: <http://www.mbda.gov>

Investing in women entrepreneurs nets a huge return on investment

By Claudia Viek and Jane Campbell

Linda McMahon, the president's nominee to lead the Small Business Administration, made a point during her confirmation hearing saying that she wants to grow women's entrepreneurship.

She's not alone.

Momentum on women's issues has reached a fever pitch, making this the perfect time to empower McMahon, if confirmed, to make good on that goal by giving her the tools she needs to harness the entrepreneurial energy of our nation's 10 million women business owners. We urge the president and Congress to join her in helping women business owners and the economy prosper.

Our organizations, which represent micro-businesses and women entrepreneurs, propose the government make a significant investment in women-owned businesses. This investment would increase business training services, prioritize gender parity in access to capital, and increase federal contracting opportunities—giving women entrepreneurs the coaching, capital and connections to markets they need to grow and thrive.

The SBA invests \$17 million in Women's Business Centers; these 106 centers reach 100,000 women business owners with coaching and training—just 1 percent of the 10 million women-owned businesses in the U.S. This work is crucial, as McMahon knows from her support of WBCs in her home state of Connecticut. When a business owner receives training, she is 80 percent more likely to still be in business three years later and will create two additional jobs, according to the Aspen Institute's Field Program.

Imagine if we increased funding to \$100 million. More than a five-fold increase would allow WBCs to serve 500,000 women entrepreneurs. Let's say 80 percent start their own business. The return on investment would include 1.2 million jobs and \$20 billion in revenues generated at a conservative \$50,000 per business. Studies from Civic Economics find that \$20 billion from locally-owned businesses will circulate at least three times more in their local economies than money from big chains do, creating a total value of \$60



Image Credit: © Victoria Sarno Jordan

billion. That's a huge return on investment, in terms of new jobs, greater revenues, and stronger local economies.

Take Lidia Mendez who went from strawberry picker to café owner of Taqueria Lidia in Watsonville, Calif. She supports her family, takes her special needs child to work with her, and is free from back breaking work. Jessica McGinty started Jessicurl, a curly hair care product line, out of her Arcata, Calif., kitchen and now sells around the country and employs eight. Rebecca Weston went from massage therapist to owner of Sacred Mountain Spa in Mount Shasta, Calif., and has four employees. None of them did it in a vacuum – they all received support from a Women's Business Center.

If President Trump is serious about creating jobs and stoking America's economic fire, he should make women business owners' access to capital needs a top priority, as well. Women entrepreneurs lag woefully behind their male counterparts when it comes to their ability to get a loan. Only 3 percent of venture capital funding goes to women, and women entrepreneurs receive a paltry 4 percent of commercial loan dollars. What's more, a 2016 Fundera study found that on average, those dollars come with a higher interest rate and must be paid back sooner.

Another way the federal government can help women business owners is to open up federal contracting opportunities. WIPP released a report in 2016 that found women-owned small businesses have limited opportunities to win some of the federal government's most sought-after contracts, despite a proven ability to deliver innovative goods and services across the globe.

Despite these challenges, women have been tremendously successful in business. Between 1997 and 2015, the number of women-owned

businesses grew by 74 percent—a rate that's 1.5 times the national average, according to the State of Women-Owned Businesses Report by American Express. Women of color are starting businesses at three times the rate. Today, women-owned businesses generate more than \$1.4 trillion in revenues and employ 8.4 million people.

We propose the following agenda for President Trump and McMahon's first 100 days:

- Increase funding for Women's Business Centers to \$100 million;
- Re-authorize legislation for SBA's Women's Business Centers;
- Target women-owned businesses to obtain the capital they need from the SBA and other agencies such as Treasury and USDA;
- Open the door to women on large, multi-year government contracts.

Investing in women is as important as investing in big infrastructure projects. Women are a crucial part of the economic and social fabric of our communities. President Trump and, if confirmed, McMahon have the opportunity to make a meaningful investment in our nation's future. It's an opportunity not to be missed.

Claudia Viek is the CEO of CAMEO (California Association for Micro Enterprise Opportunity) the statewide network of 190 nonprofit business service providers, lenders, economic developers and banks that serve 40,000 micro and small businesses annually in California. Jane Campbell is the president of Women Impacting Public Policy (WIPP) and the director of the Washington, D.C. office of the National Development Council (NDC)

SOURCE: <http://thehill.com>

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Diversity in the Workforce

Why It's Still So Difficult to Hire a Diverse Team



Image credit: Geber86 | Getty Images

By Anka Wittenberg

More and more businesses are making a conscious effort to understand and promote the business benefits of diversity and inclusion. Their value does not lack external validation -- a recent McKinsey study shows that, "Companies in the top quartile for racial and ethnic diversity are 35 percent more likely to have financial returns above their respective national industry medians." And numerous other respected organizations around the world -- from Gallup to Credit Suisse ESG to PwC -- all provide strong evidence that link diversity to improved financial performance.

So, once we accept that the connection is clear, how do we start to improve corporate diversity? The first step is examining how we attract and hire diverse talent.

Often our greatest obstacle to embracing diversity and inclusion is not the proof of their value, but resistance to change -- both consciously and unconsciously. Tackling the obvious biases of others involves braving corporate and political turmoil and challenging the "status quo." Typically, our organizational decision-making processes follow the way things have always been done.

Another part of the problem is bias -- we hold implicit notions about the kind of person who would make an ideal candidate and/or leader, and we hire and promote accordingly. The need to think differently is critical if we want to harness the power and strength of a more diverse talent pool. According to a recent New York Times article, women make up only 20 percent of the total workforce in Silicon Valley. Additionally, a recent global study by Oxford Economics and SAP, Leaders 2020, stated that diversity has increased substantially among the general workforce over the past three years, but change has been slower to come to mid-level management, and even less evident among senior executives and corporate boards. We can -- and we must -- do better!

Sadly, impediments to recruiting diverse candidates exist in all of us. We need to stop tiptoeing around the issue of bias -- both conscious and unconscious -- and accept it. In order to directly combat both forms of bias, organizations need to re-examine their processes and redesign how they recruit, interview and hire candidates. By recognizing, identifying and working to reduce bias, companies will begin to reap the benefits of a diverse and inclusive workplace.

Here are three ways your company might be facilitating bias and without even knowing it:

1. The job description

The lack of diversity within today's workforce starts with a job posting. Certain words or phrases tend to attract male candidates versus female candidates, and vice versa, whether intentional or not. According to recent a Huffington Post article, the term "ninja" is usually skewed towards male stereotypes, attracting more male candidates to apply instead of females. While companies may not be doing this intentionally, unconscious bias is directly affecting the types of candidates who apply for the job. In order to combat unconscious bias in job postings, next-generation technology, like machine learning, can assist.

Machine learning enables the company to analyze its past job postings for gender-biased language, which might have discouraged some applicants, and offers suggestions to help future postings be more gender neutral, increasing the number of female applicants who get past the initial screenings. Recently, SAP SuccessFactors announced machine learning-based sentiment analysis of job descriptions within SAP to not only identify potentially biased language in job descriptions, but also recommend alternative language to ensure the descriptions are gender-neutral. By starting with the screening process,

■ Continued on page 11



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Sales & Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager
Rosalee Vivanco
rvivanco@sbeinc.com

Graphics Design:
Tyler Chen
tchen1129@gmail.com

Marketing
Tim Rosaire
tim.rosaire@earthlink.net

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

Marketing:
Kim Johnson
kjita1@gmail.com

Business Development Consultant:
Sean Ford
sford@sbeinc.com

SBE Northeast Manager
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

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Access to Capital



Three Ways Women Can Overcome The Gender Gap In Small Business Financing

By Rohit Arora

In past nine years, women-owned firms have increased by 45 percent, and employment by these companies has increased by 18 percent since the Great Recession. Additionally, business revenues among women-owned companies have increased by more than one-third since 2007. Today, there are estimated to be more than 11 million women-owned companies that generate more than \$1.6 trillion in revenue.

Biz2Credit's newly released study of women-owned businesses identified that annual revenues, earnings, credit scores and even loan sizes have gradually increased in a year-to-year comparison. Average annual revenues (\$210,000) of women-owned businesses increased 47 percent in 2016, while average annual earnings (\$117,064) jumped 61 percent last year.

Despite this, women still significantly lag behind their male counterparts as it relates to financials, confirming that a gender gap still exists, according to Biz2Credit's new study of more than 25,000 companies. Businesses owned by men generated about 52 percent more revenue (\$363,414) on average than women-owned businesses. Meanwhile, male-owned firms averaged \$195,574 in earnings, accounting for a \$78,510 differential between the genders.

Further, credit scores of women-owned firms (595) were 17 points lower than companies owned by men.

Among the encouraging findings of the study were the average sizes of loans of women-owned businesses. Female entrepreneurs' average loan size was more than 28 percent higher than that of companies owned by men, an indication that they are investing more money in their firms. Women also started businesses at a faster rate than men with the average age of their business just under three years (35 months) with male-owned companies averaging 44 months.

A strong overall economy and low interest rates spurred women business owners to apply for credit. Women have been able to borrow larger sums of money to grow their businesses than ever before. Online lending portals have made it easier for borrowers to reach banks, marketplace lenders, institutional investors, micro lenders and other financial institutions willing to lend to women-owned companies.

Here are three elements that women entrepreneurs can leverage to build upon their success:



Susan Lyne, vice chairman of Gilt Groupe Inc., speaks during a Bloomberg Television interview at the 2017 MAKERS Conference in Rancho Palos Verdes, California, on Tuesday, Feb. 7, 2017. MAKERS partners with companies and organizations to celebrate and acknowledge their female employees and connect them to a larger network. The conference tackles issues ranging from violence against women to inclusion of men. Photographer: Patrick T. Fallon/Bloomberg

1. Continuously look for new opportunities

Mary Engelbreit, a graphic artist and children's book illustrator once said, "If you don't like something, change it. If you can't change it, change the way you think about it." This lesson can easily be applied to small business ownership.

In a country of opportunity, American entrepreneurs have many resources to succeed. Do some investigation. Learn about specific resources available for women entrepreneurs. For instance, the SBA highly encourages women-owned businesses to apply to be government contractors.

SBA Administrator Linda McMahon, the former CEO of WWE, also has a track record of empowering women entrepreneurs as co-founder of Women's Leadership LIVE. The firm educates and inspires women through business ownership, career advancement, and pursuit of leadership opportunities in public service. Women entrepreneurs especially should have confidence

in the support system of the government moving forward.

2. Know Your Numbers

When it comes to running an operationally sound company, perhaps the most vital part to your success is knowing and understanding your financials. Money talks. After all, consider why you are in business in the first place -- to make money. Know what it takes for your company to thrive and survive and develop a plan to serve as a guide.

"There are three key financial components entrepreneurs should must fully understand in order to run an operationally sound company -- their net income statement, the balance sheet, and statement of cash flows," writes Dawn Fotopulos, a serial entrepreneur and author of *Accounting for the Numberphobic: A Survival Guide for Small Business Owners*.

If you want to expand your business, try to improve your credit score by continuously paying bills on time and in full when

possible. The benchmark is about 600, but it will improve your odds of securing financing if you can raise it. Building a history of timely payments is an important first step. Any creditor will want to know if you can pay the money back.

3. Ask Your Accounting Pro

Entrepreneurs are blessed with a vision and industry skills to succeed. When it comes to running a successful business, the last thing on their mind is to make sure the financial statements are in order and that the financials are up-to-date. Falling behind on financials and taxes can be catastrophic for a company.

Rely on your accounting professional. As an small business owner, it is important to understand that you cannot be an expert at everything. Many accountants offer their clients financial advice. If you already have a relationship built on trust with your accountant, you've already ahead of the game.

SOURCE: www.forbes.com

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Valley Avenue & Hopyard Road Pavement Rehab
City of Pleasanton Project No. 15506
BID DATE: March 15, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Adjust Utilities to Grade, Cold In-Place Recycling, Cold Planing, Pavement Markers, Striping & Marking, Detector Loops, Roadway Signs, Electrical, Construction Area Signs, Portable Changeable Message Sign, Traffic Control and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.



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Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR MBE/WBE/SBE/OBE/LBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Contra Costa County Public Works Dept.
255 Glacier Drive, Martinez, CA

Project: Balfour Road Shoulder Widening Brentwood • Project No.: 0662-6R4002
Working Days: 95 • Engineer's Est.: \$5,710,000
BID DATE: March 21, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Quality Control Plan, Water Pollution Control, Construction Area Signs, Traffic Control System, Type III Barricade, Striping & Marking, Portable Changeable Message Sign, Cold Plane AC, Modify Inlet to Manhole, Clearing & Grubbing, Erosion Control, AC Dike, Minor Structure, Roadside Signs, Underground, Minor Concrete, Channelizers, Survey Monuments and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE/OBE/LBE/DVBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.

SECTION 3 & MINORITY/DISADVANTAGED/WOMEN BUSINESS (MDW) SUBCONTRACTORS/SUPPLIERS

NOTICE OF BIDS REQUEST

JORDAN DOWNS REDEVELOPMENT PHASE 1a

CANNON CONSTRUCTORS IS SOLICITING BIDS IN GOOD FAITH WITH SECTION 3 & MDW BUSINESS SUBCONTRACTORS/SUPPLIERS FOR THE JORDAN DOWNS REDEVELOPMENT PHASE 1a CONSTRUCTION.

A SET OF PLANS ARE AVAILABLE FOR VIEWING AT THE FOLLOWING LINK:

<http://share.bidmail.com/quickplans/quickplans.aspx?cmd=NjExMTk2MjE4LjA1MjYzODctMDU1MzgzLTAxNTczLTAwMDQ3NDYxMzAtNTIxOTUuMjYyNTQ0MDcuLi4uLi4u>

BIDDING ALL TRADES

BIDS ARE DUE NO LATER THAN TUESDAY, MARCH 21, 2017 AT 1:00 P.M.

BIDS SHOULD BE SENT VIA EMAIL TO: MIKE EASTER AT measter@cannongroup.com

CANNON CONSTRUCTORS IS AN EQUAL OPPORTUNITY EMPLOYER AND IS COMMITTED TO, AND ENCOURAGES PARTICIPATION OF SECTION 3 & MDW SUBCONTRACTORS/SUPPLIERS ON THE

JORDAN DOWNS REDEVELOPMENT PHASE 1a CONSTRUCTION.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

San Francisco Bay Trail
Pinole Shores to Bayfront Park Improvements, Pinole, CA
Bids: March 22, 2017 @ 2:00 pm
East Bay Regional Park District
Contract #04-CC-0-EBPD
State Project #0417000200L-N /
Federal Project #ATPL-6075 (021)
DBE Participation Goal of 7%

Earthwork; Erosion Control; SWPPP; Fencing; Traffic Control; Traffic Striping; Grading; Hot Mix Asphalt; CIDH Concrete Piling; Pre-stressed Concrete; Concrete Structures (Bridge); Rebar; Concrete Curbs & Sidewalks; Misc. Metals; Railings & Barriers; Site Furnishings; Interpretative Sign; Hydroseeding & Hydromulching; Planting & Irrigation; Plant Protection; Anti-Graffiti Coating; Stain Concrete

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE firms. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE suppliers, subcontractors and truckers.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements. For questions or assistance required on the above, please call.

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8201 Edgewater Drive, Suite 202
Oakland, CA 94621
Phone (510) 777-5000
Fax (510) 777-5099

SBE Subcontractor/Supplier Bids
Requested For:

Mortenson/Clark, a Joint Venture
Chase Center & Warriors Mixed-Use Office and
Retail Development – Bid Package 2
Below Grade Parking Foundations - Parking
Garage (Arena, Concrete, Office)
Bid Date: March 21, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified LBE Subcontractor and
Supplier Quotes on:

Concrete Building, Deck Refinishing,
Flatwork, Rebar, Shoring, Shotcrete,
Ready Mix

For access to bidding documents, please contact
Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers
interested in this project may contact
Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC
requests bids from Certified SBE
Subcontractors and Suppliers
for the following DESIGN BUILD TRADES:

Shoring & Underpinning /
Exterior Building Maintenance /
Solar Panels - PV & Solar Hot Water /
Electrical (DESIGN ASSIST ONLY)

PARCEL Q - DESIGN-BUILD BID
(SELECT TRADES)

1491 Sunnydale Avenue,
San Francisco, CA 94134

This is a CMD project with construction
workforce and prevailing wage requirements.

BID DATE: 3/28/17 @ 2 PM

Voluntary Pre-bid Meeting:
3/9/17 @ 10AM, Cahill's Office
425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS: Please contact Colby for
access to documents on BuildingConnected.



SWINERTON BUILDERS

INVITATION TO PREQUALIFY FOR
California State University Los Angeles – TOCA PROJECTS
DUE DATE FOR PREQUALIFICATIONS

Requesting completed prequalification forms from
Subcontractors by March 13, 2017

OUTREACH GOALS: 8% DVBE Requirement, 30% SBE Goal

PROJECT INFORMATION AND DESCRIPTION:
California State University Los Angeles
TOCA – ANTICIPATED PROJECTS:

Playhouse Seismic Improvements:

The scope includes e the seismic strengthening of long span steel trusses, seismic anchoring of concrete proscenium walls, and masonry bearing walls to the existing roof structure, and strengthening of unfilled metal deck systems along with related architectural improvements.

Athletic Track and Field Replacement:

The scope of the work includes the replacement of existing Athletic Track and Field, utility relocations, site and landscaping improvements.

Music Building Re-piping:

The scope consists of the replacement and rerouting of existing chilled water lines that serve the music building with new chilled water supply and return piping from an underground point of connection at the main supply to building air handlers on the roof.

Tennis Center:

Project scope consists of the demolition of existing tennis court facilities, site utility relocation, a new two-story steel and masonry Tennis Center Building 7,200 SF (approx.), new tennis courts, site utilities, and other improvements.

TRADES

CSI Divisions 1 thru 32 –
TBD per Project Requirements / Scope

Required Submittals

Swinerton Prequalification
Project List including CSU/ Swinerton projects completed within the past 5 years
List of two projects completed in California within the past 5 years
Personnel Labor Rates- Apprentice though Project Manager with escalation through 2 years.
Subcontractors will be scored on the following: Past Projects Completed, Bond Rate, EMR, Personnel Rates, DVBE, SBE Certifications.
Subcontractor must get Prequalified with Swinerton Builders to bid

If interested in prequalifying, please contact
Veronica Miguel at vmiguel@swinerton.com or
213.869.3439 for the prequalification forms.

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For more articles visit the link below
www.sbeinc.com/resources/news.cfm

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You get 2 ads for the price of one – one in the publication and one on our website and be assured that your message is delivered timely **BEFORE BID DATE**.

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To Download the AD ORDER FORM, please visit the link below:

<http://e8.octadyne.net/clientFiles/8023/Sub-Bid-Request-Order-Form-rev-5-20-16-.pdf>

California Sub-Bid Request Ads

DESILVA GATES

CONSTRUCTION
11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

HESPERIAN BOULEVARD CORRIDOR IMPROVEMENT PROJECT FROM EMBERS WAY TO WEST A STREET EDEN TOWNSHIP, SP NO. 2124 ALAMEDA COUNTY, CALIFORNIA

OWNER:
County of Alameda – Director of Public Works,
Public Works Agency
951 Turner Court Room 300, Hayward, CA 94545

****REVISED** BID DATE:
April 11th, 2017 @ 2:00P.M.**

DGC is soliciting quotations from certified Local/Small Local Business Enterprises, Very Small Local Business Enterprise, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Clearing and Grubbing/Demolition, Electrical, Fencing, Joint Trench, Irrigation / Landscape, Minor Concrete, Minor Concrete Structure, Roadside Signs, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground Utilities, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at [ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](http://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.ipdservices.com/clients/east-bay/index.html?alco&Show=Planroom>

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE/SLBE/VSLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE/SLBE/VSLBE goal.

Alameda CTC's Local Business Contract Equity Consultant is available to assist firms in meeting the local and small local business goals. Alameda CTC's Local Business Contract Equity Consultant is: L. Luster and Associates c/o Alameda CTC 1111 Broadway, Suite 800 Oakland, CA 94607 Telephone: (510) 208-7466 or (510) 208-7468 Fax: (510) 893-6489

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA GATES

CONSTRUCTION
11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Alan McKean
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

RUNWAY 12-30 REHABILITATION SOUTH FIELD OAKLAND INTERNATIONAL AIRPORT, OAKLAND, CA AIP 3-06-0170-(FUTURE)

OWNER:
PORT OF OAKLAND
The Board of Port Commissioners
530 Water Street, Room 629, Oakland, CA 94607
March 15th, 2017 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises and Small and Local Business Enterprises for the following types of work and supplies/materials including but not limited to:

Clearing and Grubbing/Demolition, Cold Plane, Electrical, Emulsion Supplier, Fabric/Geosynthetic Pavement Interlayer, Slurry Seal, Striping, Survey/Staking, SWPPP Prep, Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Pavement Grooving and Pavement Milling.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at [ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](http://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.portofoakland.com/Bids>.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE/SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified DBE subcontractors, suppliers, and truckers for the following project:

BART MULTIMODAL TRANSFER FACILITY PROJECT
City of Pittsburg Contract No. 2013-19 /
Federal Project #CML-5127 (029)
Bids: March 15, 2017 @ 2 pm
SUBCONTRACTING GOAL: DBE - 14%

SELECTIVE DEMO; TRAFFIC CONTROL; SWPPP; FENCING; CLEARING/GRUBBING; EXCAVATION; DEWATERING; CIP CONCRETE; REBAR; STRUCTURAL STEEL; MISC. STEEL; CONCRETE PAVING; JOINT SEALANTS; PAINTING/COATINGS; UNDERGROUND UTILITIES; DECOMPOSED GRANITE PAVING; PAVEMENT MARKINGS & ROADWAY SIGNS; LANDSCAPE & IRRIGATION; EXTERIOR LIGHTING; ELECTRICAL; SITE FURNISHINGS & EQUIPMENT; PARKING BUMPERS; SANITARY, STORM & WATER UTILITIES; PRE-PACKAGED STORMWATER PUMP STATION; TRAFFIC SIGNALS; PRE-CAST CONC VALVE VAULTS & METER BOXES

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Guy F. Atkinson
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

Caltrans Contract 07-252624

Construction on State Hwy 5 in Los Angeles County in Los Angeles and at Castaic

From 0.2 Mile South of Rte 5/14 Separation to 0.7 Mile North of Palomas Wash Bridge

Bids Tuesday, March 21, 2017

Description of Work, Services & Supply (but not limited to): AC Dike, AC Paving, Aggregate Base, Alternate Treated Base, Cement, Cold Plane, Concrete Barrier, Concrete Purchase, Construction Area Signs, Dowel Bars, Erosion Control, Hot Mix Asphalt, Midwest Guardrail System, Pavement Marking, Paving Supply, Precast Panel Replacement, QA/QC, Rapid Setting Concrete Slab Replacement, Rubberized Hot Mix Asphalt, Rumble Strip, Saw and Seal (Joint Seals), Temporary Traffic Stripe, Thermoplastic Traffic Stripe, Treated Wood Waste, Trucking.

REFER TO PROJECT SPECS & ADDENDUM 1 FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$140,000,000

3% DBE Project Goal

****Lower Tier DBE participation is greatly encouraged****

Guy F. Atkinson

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612
socal.estimating@atkn.com

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextnet.com> prior to bidding.

TO DOWNLOAD PLANS, SPECS, ADDENDA, THE INFO HANDOUT, ETC and VIEW Q&A: Please go to the Caltrans Contracts web site:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-252624>

Please contact Atkinson with any questions or for help with your bid.

James E. Roberts-Obayashi Corp.

20 Oak Court, Danville, CA 94526 • 925-820-0600 • FAX 925-820-1993
James E. Roberts-Obayashi Corporation is seeking proposals from all interested subcontractors and suppliers for the:

Mission Court Senior Housing

Project Location: Fremont, CA

Bid Date: March 23, 2017 at 5:00 p.m.

Start Date: June 2017 (16-month duration)

Project consists of 90 units of affordable senior housing
The building will be 4 stories of wood framing over a post tension slab on grade.

This is a prevailing wage project.

Seeking Section 3 Businesses

Section 3 hiring requirements.

If interested in bidding on this project please contact:
June Gilmore via email at juneg@jerocorp.com.

Sub-Bids Requested From Qualified MBE / WBE Subcontractors & Suppliers

East Bay Municipal Utility District, No. WSID 001

Recycled Water Master Plan Update

Location: Oakland, CA

Bid Date: 3/24/2017

Seeking the following services: Public Outreach, Cost Estimating, Climate Change, Satellite Water Treatment Planning, Distribution Piping Design Criteria, Environmental Justice.

RMC, a Woodard & Curran Company

2175 N. California Blvd., Ste. 315 • Walnut Creek, CA 94596

Phone: 925-627-4135 • Fax: 925-627-4100

Contact: Sandy Bailey • Email: sjbailey@woodardcurran.com

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

An Equal Opportunity Employer

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



GOOD FAITH & BEYOND

SBE help your company achieve inclusion

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

ONE LOCATION, 1.6 MILLION BUSINESSES

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies

SBE IS AN OUTREACH STANDARD!

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
- SBE Today newsletter
- SBE website www.sbeinc.com
- Ad placement services in local print publications as required
- * **Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco**
- * **Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13**

TARGETED MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements
- Complete logs

TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions
- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

CONTACT US TODAY

795 Folsom Street, Floor 1, San Francisco, CA 94107

Phone: 415.778.6250 or 800.800.8534

Fax: 415.778.6255

Email: sbe@sbeinc.com • Website: www.sbeinc.com

SBE is a certified DBE, MBE, SBE firm



SMALL BUSINESS EXCHANGE

Small Business Exchange, Inc. Diversity Outreach

ORDER FORM • FAX: (415) 778-6255 • EMAIL: sbe@sbeinc.com

NUMBER OF CONTACTS: _____ TELEPHONE FOLLOW-UP: Yes No

METHOD(S) FAX EMAIL MAIL RECALLS: Yes No

ADDITIONAL SERVICES Documentation in Print Electronic Format

ADVERTISEMENTS: Yes () No () If yes, indicate publication and dates below.
 SBE Newspaper, publishes THURSDAY DATE(s) _____
 SBE Today **E-Publication**, publishes Monday through Friday DATE(s) _____
 www.sbeinc.com - internet ad EXPIRATION DATE: _____

MBDA Portal Posting SBA Sub-Net Posting Other Specify _____
 Dollar Est. _____ Duration: _____

CERTIFICATION REQUIREMENTS: _____

FOCUS GROUPS: MBE DVBE DBE WBE OTHER _____

CITIES (or) COUNTY: (List the location areas from which you are seeking participants) _____

AGENCY/ORGANIZATION CONTACT: Yes No

METHOD(S) FAX EMAIL MAIL

ONLINE SEARCHES SPECIFY _____
 Separate _____
 Search For Each Trade YES No
 Search by project location only Other _____

Trades: _____
 (NOTE: You can attached a separate sheet with just the trades)

NOTE: Ads Begin on date(s) specified. Outreach Processing begins one week from receipt of order unless priority service is requested.

CUSTOM REPORTS YES NO Describe: _____
Documentation requested by (date): _____

Data Query Requirement(s) NAIC SIC UNSPSC Other Specify _____

CONTRACT / RFP NUMBER: _____

PROJECT LOCATION: _____ BID DATE: _____

(NOTE: PLEASE SEND AD COPY AND THE PORTION OF THE SPEC THAT OUTLINES THE GFE STEPS FOR THIS SPECIFIC PROJECT)

COMPANY INFORMATION

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____ FAX: _____

Email: _____

CONTACT: _____

AUTHORIZED BY: _____ DATE: _____

Corporate Office
 795 Folsom Street, 1st Floor • San Francisco, CA 94107-4226 • Phone (415) 778-6250 • Toll Free (800) 800-8534

You can also download the Outreach order form here:
<https://goo.gl/bwrPjv>

Our B2B database creates a bridge to opportunity

Our legacy database contains the profiles of companies throughout the nation.

The database includes both certified small minority, woman, disadvantaged, and disabled veteran businesses and businesses that are potentially certifiable. Each business record contains 35+ fields of information including contact information, certifications, business SIC/NAIC/UNSPSC codes, and much more. SBE imports businesses from multiple nationwide sources including SBA CCR, state DOT DBE's, over 60 city and state universities, and businesses certified by many local agencies.

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 9240A (ID No. FCA17089) E.S.E.R. BOND 2014 POLICE STATION RENOVATIONS - NORTHERN, RICHMOND, & TARAVAL

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 29, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The scope of work at Taraval Police Station includes but is not limited to demolition, hazmat abatement, HVAC work including new chiller, new roof exhaust fans, new roof drains, new roofing system and flashing, and all architectural, structural, and electrical work associated with HVAC scope of work per drawings and specifications. The scope of work at Richmond Police Station includes but is not limited to demolition, hazmat abatement, new emergency generator and belly tank, new AC ductless split system, new water heater, new kitchen hood ducting, new ceiling diffusers, separate roof rain water leaders from sewer lines, sewer work including excavation, trenching, backfilling, and compaction of trench. The scope of work at Northern Police Station includes but is not limited to chiller and other HVAC system replacement, new split system in server room, emergency generator and fuel tank replacement, structural alteration, roofing replacement, and redirect roof drain from building to street. Scope of work also includes trenching and repair of asphalt pavement surface. The time allowed for completion is 300 consecutive calendar days. The Engineer's estimate is approximately \$3,200,000. For more information, contact the Project Manager, Lisa Zhuo at 415-557-4699.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the

potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **March 8, 2017 at 9:00 a.m.** at Northern Police Station, 1125 Fillmore Street followed by site walks at Northern Police Station then Richmond Police Station at 11:00 a.m.

A site walk will be held on **March 9, 2017 at 9:00 a.m.** at Taraval Police Station, 2345 24th Avenue

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/9/17
CNS-2982074#

SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. JOC-J36 (ID No. JCC17085) JOB ORDER CONTRACT J36 ELECTRICAL SERVICES

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on April 5, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs, or obtained on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, at no cost. Please visit the Contracts, Bids and Payments webpage www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include general electrical work, including medium-voltage 12kV and low-voltage 460V electrical power systems for industrial facilities, and associated work such as demolition, underground raceways, and system integration.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor may bid or be awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

The Contract Term is 730 days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 4 years.

The Maximum Contract Value is \$5,000,000, with a guarantee to receive opportunity to perform a minimum of \$50,000 worth of Task Order(s) to be issued during the Contract Term. For more information, contact the JOC Manager, Jason Chin at 415-558-4420.

Bids will not be accepted from contractors currently holding a JOC contract with San Francisco Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has been issued Task Orders valued by the City in an amount equal to or exceeding 90% of the Maximum Contract Value of the existing JOC contract.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis com-

puted using pre-set Unit Prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

The Contract will be awarded to the lowest responsible bidder.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative

Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on March 14, 2017 at 10:30 a.m. at 30 Van Ness Avenue, 4th Floor Main Conference Room. Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for no less than \$125,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Initial Payment Bond amount of \$1,250,000, must accompany each bid.

Class "C-10" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

3/9/17
CNS-2983567#

SMALL BUSINESS EXCHANGE



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2017-MD-03, PRINTING OF TRANSIT GUIDES**

AND TIMETABLES. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, March 28, 2017 at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be held at the San Rafael District Conference Room at the Golden Gate Transit Administration Offices, District Division Administration Building, 1011 Andersen Drive, San Rafael, CA, on **Thursday, March 9, 2017, at 9:00 a.m. PT.**

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Tuesday, March 14, 2017, at 4:00 p.m., PT.**

The Bid Documents are available for download on the District's website. To download the Bid Documents, go to the District's website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to MULTIPLE DIVISIONS Division and look for Contract No. 2017-MD-03.

To inspect and obtain the Bid Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

Aida S. Caputo, Contracts Officer

Dated: 2/28/2017

3/2, 3/9/17

CNS-2979390#

SMALL BUSINESS EXCHANGE

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. JOC-J35 (ID No. JCC17022)
JOB ORDER CONTRACT J35
GENERAL ENGINEERING SERVICES**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 29, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs, or obtained on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, at no cost. Please visit the Contracts, Bids and Payments webpage www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include repair, alteration, modernization, maintenance, rehabilitation, demolition, and other construction of infrastructure, rights-of-way, retaining walls, parks, playgrounds, medians, industrial facilities, and similar works, structures, or other real property.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor may bid or be awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

The Contract Term is 730 days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 4 years.

The Maximum Contract Value is \$5,000,000, with a guarantee to receive opportunity to perform a minimum of \$50,000 worth of Task Order(s) to be issued during the Contract Term. For more information, contact the JOC Manager, Jason Chin at 415-558-4420.

Bids will not be accepted from contractors currently holding a JOC contract with San Francisco Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has been issued Task Orders valued by the City in an amount equal to or exceeding 90% of the Maximum Contract Value of the existing JOC contract.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using pre-set Unit Prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

The Contract will be awarded to the lowest responsible responsive bidder.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative

Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on March 14, 2017, at 10:30 a.m., at 30 Van Ness Avenue, 4th Floor Main Conference Room. Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for no less than \$125,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Initial Payment Bond amount of \$1,250,000, must accompany each bid.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

3/9/17

**CNS-2983565#
SMALL BUSINESS EXCHANGE**

Request For Proposal

Development of the Santa Clara Valley Water District's Countywide Recycled and Purified Water Master Plan



Topic: Development of the Santa Clara Valley Water District's Countywide Recycled and Purified Water Master Plan

Who: Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's more than 1.9 million residents.

The Santa Clara Valley Water District is soliciting proposals from consultant firms to provide a comprehensive countywide master plan to facilitate the integration and expansion of recycled water as well as the development of purified water systems in Santa Clara County in partnership and collaboration with recycled water producers, wholesalers, retailers, users, and other interested parties. Specific objectives of the master plan include identification of how much water will be available for potable and non-potable expansion, system integration options, and proposals for governance model alternatives including roles and responsibilities.

The vision of the master plan is "a collaborative strategy to integrate and expand recycled and purified water as a local, reliable, environmentally adaptive, drought-proof water supply and guide strategic investment of public funds over the next 20 years."

You are invited to submit a proposal based on your qualifications conducting assessment and upgrade projects similar in size and scope to the District's project. The full Request for Proposal (RFP) can be viewed at <http://cas.valleywater.org>.

Please submit your proposals electronically to the District's Contract Administration System (CAS) by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "WS10" and add contact information as necessary.

Contact: If you need assistance with creating a CAS account, please call (408) 630-2992, or e-mail questions to ContractAdministration@valleywater.org.

In addition to submitting proposals electronically through the District's web portal, 12 hard copies of the proposal must be received by the proposal due date and time specified in the RFP Schedule. Please refer to the RFP for detailed hardcopy delivery instructions.

General questions regarding this solicitation will be accepted by email to **Katrina Jessop, Associate Civil Engineer** at Kjessop@valleywater.org. Questions must be submitted no later than March 23, 2017 at 3 p.m. and will be responded to in writing by March 30, 2017.

2/2017_SK

CALIFORNIA STATE UNIVERSITY STANISLAUS

NOTICE TO CONTRACTORS MUSIC AIR HANDLER REPLACEMENT PROJECT CSU STANISLAUS

One University Circle, Turlock, CA 95382

The Trustees of the California State University will receive sealed bid proposals in room MSR270, at the above address, for furnishing all labor and materials for construction of the Music Air Handler Replacement Project, for the CSU Stanislaus campus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on April 6, 2017 in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the removal of one (1) existing rooftop built up air handler including return fan, ducts, hydronic piping, one (1) reheat coil in the mechanical well, all HVAC controls along with 20 existing zones and replace with a similar new rooftop air handler on the existing music building in accordance with the plans and specifications. Plans and specifications may be seen at the office of the University and Plan Rooms. Engineer's construction estimate is \$365,000.

Plans and specifications will be available for review and purchase after March 16, 2017 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the ARC Modesto location at (209) 524-2924 asking for the PlanWell Department. Plans and specifications cost approximately \$100 plus tax and shipping payable to ARC and are non-refundable.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register.

A mandatory pre-bid walkthrough has been scheduled for March 23, 2017 at 10:00 am. Interested bidders should assemble at the Facilities Services Plan Room, Building #4 on the campus map.

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and bidders shall identify the DVBEs to be used to satisfy this requirement in their bids. The University is granting a DVBE bid incentive of up to 1% as described in the Contract General Conditions. Bidders shall contact the Trustees' DVBE Coordinator at (209) 667-3243 or Debbie DaRosa at (209) 667-3987

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by contractors, licensed in the State of California with a B and/or a C-20 license, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, One University Circle, Turlock, CA 95382, Attention: Debbie DaRosa, (209) 667-3987.

Visit www.sbeinc.com to download a PDF version of the latest **SBE Newspaper** and **SBE Daily Newsletter**

Fictitious Business Name Statement

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374908-00

Fictitious Business Name(s):
Art of Jeffrey Pan
Address
380 26th Avenue #2, San Francisco, CA 94121
Full Name of Registrant #1
Jeffrey Pan
Address of Registrant #1
380 26th Avenue #2, San Francisco, CA 94121

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Jeffrey Pan**

This statement was filed with the County Clerk of San Francisco County on **2/27/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
Deputy County Clerk
2/27/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374528-00

Fictitious Business Name(s):
Jubilee Montessori Internacional
Address
1300 Shrader Street, San Francisco, CA 94117
Full Name of Registrant #1
Virginia Clark Young
Address of Registrant #1
1300 Shrader Street, San Francisco, CA 94117

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/26/2012**

Signed: **Virginia Clark Young**

This statement was filed with the County Clerk of San Francisco County on **1/31/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jessa Lazo
Deputy County Clerk
1/31/2017

2/16/17 + 2/23/17 + 3/2/17 + 3/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374766-00

Fictitious Business Name(s):
Los Portales Medical & Dental Center
Address
2480 Mission Street, Suite 215, San Francisco, CA 94110
Full Name of Registrant #1
33 Grant LLC (CA)
Address of Registrant #1
2200 Pacific Avenue, #5A, San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2011**

Signed: **Hagen Choi**

This statement was filed with the County Clerk of San Francisco County on **2/17/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
2/17/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374987-00

Fictitious Business Name(s):
Passadori Family Law & Mediation, P.C.
Address
1390 Market Street, Suite 200, San Francisco, CA 94102
Full Name of Registrant #1
DBA Passadori Family Law & Mediation, P.C. (CA Corp.)
Address of Registrant #1
1390 Market Street, Suite 200, San Francisco, CA 94102

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/5/17**

Signed: **Diana Passadori**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374999-00

Fictitious Business Name(s):
Social Harmony
Address
400 2nd Avenue, Apt. 2, San Francisco, CA 94118
Full Name of Registrant #1
Jessica H. Scadron
Address of Registrant #1
400 2nd Avenue, Apt. 2, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/21/17**

Signed: **Jessica Scadron**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jessa Lazo
Deputy County Clerk
3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374658-00

Fictitious Business Name(s):
Spiritual Experience By Anna
Address
1628 Lombard Street, San Francisco, CA 94123
Full Name of Registrant #1
Joanna Isabella Nicholas
Address of Registrant #1
269 Church Street, Apt #5, San Francisco, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Joanna Nicholas**

This statement was filed with the County Clerk of San Francisco County on **2/9/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
2/9/2017

2/16/17 + 2/23/17 + 3/2/17 + 3/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374584-00

Fictitious Business Name(s):
The Restorative
Address
47 Parkrose Avenue, Daly City, CA 94015
Full Name of Registrant #1
TR Private Organization (CA)
Address of Registrant #1
47 Parkrose Avenue, Daly City, CA 94015

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/11/2017**

Signed: **David Tran**

This statement was filed with the County Clerk of San Francisco County on **2/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
2/3/2017

2/16/17 + 2/23/17 + 3/2/17 + 3/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374611-00

Fictitious Business Name(s):
Therapy4u
Address
465 California Street, Suite 660, San Francisco, CA 94104
Full Name of Registrant #1
Erika Shershun
Address of Registrant #1
465 California Street, Suite 660, San Francisco, CA 94104

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2017**

Signed: **Erika Shershun**

This statement was filed with the County Clerk of San Francisco County on **2/7/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
2/7/2017

2/16/17 + 2/23/17 + 3/2/17 + 3/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374572-00

Fictitious Business Name(s):
1.) Emedio
2.) Media Rare
3.) Thai Thai
Address
2467 42nd Avenue, San Francisco, CA 94116
Full Name of Registrant #1
James Warhol
Address of Registrant #1
2467 42nd Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/5/1998**

Signed: **James Warhol**

This statement was filed with the County Clerk of San Francisco County on **2/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
2/3/2017

2/9/17 + 2/16/17 + 2/23/17 + 3/2/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374331-00

Fictitious Business Name(s): **Soap Box Cleaners**
Address
3526 Geary Blvd, San Francisco, CA 94118
Full Name of Registrant #1: **Soap Box Cleaners (CA)**
Address of Registrant #1
3526 Geary Blvd, San Francisco, CA 94118

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2017**

Signed: **Jonathan Kwan**

This statement was filed with the County Clerk of San Francisco County on **1/19/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
1/19/2017

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374236-00

Fictitious Business Name(s): **Foggy4Paws Dog Walking**
Address
255 King Street Apt. 328, San Francisco, CA 94107
Full Name of Registrant #1: **Chan, Kenny YK**
Address of Registrant #1
255 King Street Apt. 328, San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 18, 2007**

Signed: **Kenny YK Chan**

This statement was filed with the County Clerk of San Francisco County on **1/13/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sussana Chin
Deputy County Clerk
1/13/2017

FICTITIOUS BUSINESS NAME STATEMENT

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Victor's Bakery
Located at **719 Taraval Street, San Francisco, CA 94116**

This fictitious business name was filed in the County of San Francisco on **9/29/2015** under file **2015-0367035-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Hanbiao Dong
1855 33rd Avenue, San Francisco, CA 94122

Full Name of Registrant #2
Huanchi Dong
715 Taraval Street, San Francisco, CA 94116

This business was conducted by a **A GENERAL PARTNERSHIP**

Signed: **Hanbiao Dong, Huanchi Dong**

This statement was filed with the County Clerk of San Francisco County on **2/24/2017**.

Filed: Morgan Jaldon
Deputy County Clerk
2/24/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

ADDENDUM NO. 1 February 24, 2017 OAKLAND UNIFIED SCHOOL DISTRICT ADVERTISEMENT AND NOTIFICATION FOR ANNUAL PREQUALIFICATION

Please note: The District is extending the pre-qualification deadline date to December 31, 2017.

Notice is hereby given that the governing board of the Oakland Unified School District (“District”) is prequalifying certain contractors on the District’s state-funding eligible and lease-leaseback projects.

It is mandatory that all of the following contractors who intend to submit a bid or proposal for District Projects, fully complete the District’s prequalification questionnaire, provide all materials requested therein, and be approved by the District to be on the final prequalified contractors list. If a contractor has been prequalified by the District within the past two (2) years, that contractor may complete the District’s “renewal” prequalification questionnaire for a total of three (3) years. The District will notify contractors of their three (3) year anniversary date in the contractor’s prequalification letter.

This prequalification requirement applies to the following contractors:

- A contractor with an A, B, C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to bid as a contractor (prime contractor) directly to the District for design-bid-build and lease-leaseback projects.
- A contractor with a C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to submit proposals as a first-tier subcontractor to a general contractor (prime contractor) that is bidding directly to the District for design-bid-build and lease-leaseback projects.

Contractors must complete the District’s form. No other prequalification documents submitted by a contractor will meet the District’s requirements and all forms must be printed on the color paper specified in the respective forms. Certified Local/Small Local Resident Business Enterprise contractors shall be prequalified pursuant to the District’s Prequalification for Prospective Certified Local/Small Local Resident Bidders. PLEASE NOTE: A PRIME CONTRACTOR FOR WHICH THEY HOLD THE APPROPRIATE LICENSE IS AUTOMATICALLY QUALIFIED TO BE PLACED ON THE SUB LIST.

All contractors shall submit completed prequalification documents as follows:

Location
Oakland Unified School District
955 High Street
Oakland, CA 94601
Attn: Juanita Hunter, Bid Coordinator

Date
First-Tier Subcontractors and
General (Prime) Contractors and
Certified Local, Small Local and Small Local
Resident Business Enterprise Subcontractors must
be submitted by:
December 31, 2017

Prequalification packages are available for pick-up at the following location: Oakland Unified School District, 955 High Street, Oakland, CA 94601. Prequalification packages can also be obtained from the District’s website at: www.ousd.org, by going to: “District Services” > “Facilities Planning & Management Department” > “Bids & Request for Proposals.”

The District will notify each contractor that submits a prequalification package if it meets the prequalification requirements. Prequalified contractors will be eligible to bid on the District’s projects that are within a contractor’s bonding and financial capacity. Contractors will be placed on the District’s Qualified Bidders List for one (1) calendar year following the date of initial prequalification. The District reserves the right to request any contractor update its prequalification forms on an annual basis and/or the right to revoke, suspend, or rescind a contractor’s prequalification status due to a contractor’s change in status or the failure to update information. The prequalification questionnaire answers and financial statements submitted by contractors are not public records and are not open to public inspection. All information provided will be kept confidential to the extent permitted by applicable law.

OAKLAND UNIFIED SCHOOL DISTRICT

REQUEST FOR QUALIFICATIONS AND PROPOSALS LEASE-LEASEBACK CONSTRUCTION SERVICES RFQ/P #003-17

Oakland Unified School District (“District”) is seeking proposals from qualified persons, firms, partnerships, corporations, associations, or professional organizations to provide constructability review, value engineering, master scheduling, site logistic planning, cost estimating, and construction services for the development and construction for the Fremont High School New Construction (“Project”), in accordance with the lease-leaseback structure set forth in Education Code section 17406 et seq.

The Request for Qualifications and Proposals (“RFQ/P”), which includes instructions for its completion, is available at the District website (www.ousd.org) for your consideration. According to the specifications contained in this RFQ/P, Respondents to this RFQ/P shall submit a completed Statement of Qualifications (“SOQ”) along with the Proposal (collectively “RFQ/P Packet”).

Respondents must mail or deliver five (5) bound copies, one (1) unbound copy, and one (1) electronic copy on CD or USB flash drive of the RFQ/P Packet conforming to the requirements of this RFQ/P to:

OAKLAND UNIFIED SCHOOL DISTRICT
Cesar Monterrosa, Director of
Division of Facilities Planning & Management
955 High Street
Oakland, CA 94601 RFQ/P #003-17

ALL RESPONSES ARE DUE BY 1:00 P.M. ON Thursday, MARCH 23, 2017. Oral, telegraphic, facsimile, telephone or email RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

A non-mandatory information meeting will be conducted on **Tuesday, March 14, 2017, at 11:30 A.M.** The meeting will be held at the District’s Facilities Office, located at 955 High Street, Oakland Ca 94601.

Questions regarding this RFQ/P may be directed to Tadashi Nakadegawa, Director of Facilities, Tadashi.nakadegawa@ousd.org with a cc to Cesar Monterrosa, Director of Facilities, cesar.monterrosa@ousd.org, and to Kenya Chatman, Kenya.chatman@ousd.org. Facilities Coordinator, be submitted on or by **1:00 P.M. ON Monday, March 20, 2017.**

In this RFQ/P, the term Respondent identifies the firm or partnership submitting as the entity to enter into the terms of the Agreements included in Exhibit B. All Respondents must have already been prequalified by the District in accordance with the Public Contract Code section 20111.6. The Respondent is not required to identify electrical, mechanical and plumbing subcontractors but if such subcontractors are identified, they are also subject to the prequalification requirements as required by Public Contract Code section 20111.6.

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



DEPARTMENT OF MOTOR VEHICLES

REFLECTIVE SILICONE ROOF COATING AND ROOF REPAIRS AT THE SACRAMENTO DMV FIELD OFFICE - PROJECT NO. 16-357

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment, and travel necessary to apply the new silicone reflective coating and roof repairs. The approximate area is 48,500 square feet of roofing. The Contractor shall be responsible to field verify for exactness. The area requiring wet removal and replacement of insulation board will vary depending on current weather conditions and cannot be exactly estimated without a field inspection at the time of work. The Contractor shall assume the areas to be up to 1200 square feet maximum, locations will vary. Work shall be performed at the Sacramento DMV Building South for the term of this Agreement.

The bidder shall possess a valid C-39 contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract.

The bidder shall submit an original bid bond (equal to 10% of the total bid amount) at the time of bid submitted if total bid amount exceeds \$281,000.00. Estimated cost: \$292,500.00

Bid Opening: April 13, 2017 at 2:30 pm

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at:

<http://www.caleprocure.ca.gov> or
<http://www.dgs.ca.gov>

3/9/17
CNS-2985073#
SMALL BUSINESS EXCHANGE

City and County of San Francisco Outreach Advertising March 2017

Youth Commission

The San Francisco Youth Commission is now accepting applications from youth ages 12-23 who would like to advise the Mayor and Board of Supervisors on the unmet needs and priorities of young San Franciscans. This is an important opportunity for young community advocates who are interested in policy, legislative and budget advocacy, and representing their communities! Youth commissioners hold afterschool hearings on youth-related legislation being considered by the Board of Supervisors and propose their own set of policy priorities each year. Applications are due April 23rd for a term beginning in August 2017. For more information, visit: www.sfgov.org/yc

DEPARTMENT OF CHILDREN, YOUTH AND THEIR FAMILIES

The annual citywide Summer Resource Fair is coming up on Saturday, March 11 from 10am to 2pm at the County Fair Building in Golden Gate Park. The Summer Resource Fair is a free, family-oriented event that showcases the multitude of summer programs and other opportunities for young people in and around San Francisco. This year the Department of Children, Youth, and Their Families will bring in 200 exhibitors from summer programs, camps, and classes for children and youth ages 0-24. The SF Rec & Park Department will host a range of sports, arts & crafts, and other play stations, the SF Public Library will give away books, many of the exhibitors will host activities at their tables, and Play-Well TEKologies will work with attendees to build a model of the city of San Francisco out of LEGOs! Please visit www.dcyf.org

Assessment Appeals Board

Notice is hereby given of 6 vacancies on the AAB. Applicants must have at least 5 years of experience in the State of California as one of the following: Certified Public Accountant or Public Accountant; licensed Real Estate Broker; Property Appraiser accredited by a nationally recognized organization, or Property Appraiser certified by the California Office of Real Estate Appraisers. For additional information or to obtain an application, please call (415) 554-6778.

Department of Elections

Californians Ages 16 and 17 Can Now Pre-register to Vote!
To pre-register to vote in California, you must be:

- A United States citizen
- A resident of California
- Age 16 or 17

To pre-register if you are 16 or 17, or register to vote if you are 18 or older:

- If you have a California Driver’s License or CA ID from the DMV visit registertovote.ca.gov
- Use a paper Voter Registration Card from the Department of Elections, City Hall, Room 48
- Call (415) 554-4375 and the Department of Elections will mail you a Voter Registration Card

Be sure to update your voter registration every time you move, change your name, or want to change your political party preference. Visit sfelections.org.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS-2978150#

Hire a Diverse Team



Continued from page 2

companies will take the initial step toward greater equality.

2. The interview

In today’s society, perception is reality. Being confident and successful are considered positive and desirable traits during the interview process, but there can be a thin line between “confident” and “bossy” -- especially for women.

Research has shown that a male candidate is already more likely to get hired than a female of equal qualification, and what may be seen as confidence in a man can across as “pushy” in a woman. Companies need to reevaluate and restructure the interview process, in order to avoid favoring candidates based on gender. Iris Bohnet, author of *What Works: Gender Equality by Design*, and a behavioral economist and professor at Harvard Kennedy School, shared in a recent Harvard Business Review article, “work-sample tests, structured interviews and comparative evaluation allow companies to hire the best talent instead of those who look the part.” By rethinking how companies interview candidates, female and male candidates will be equally vetted on their skillset.

3. The salary negotiation

According to the American Association for Women, in 2015, women working full-time in the United States typically were paid just 80 percent of what men were paid. While the number has gone up year over year, the increase was extremely small. While gender equality continues to be a hot topic, the pay gap between men and women still exists. Companies need to take a proactive approach to understand salary discrepancy numbers in an effort to attach and retain female employees. In December, the White House announced that a total of 100 employers signed the White House’s Equal Pay Pledge, committing themselves to take action to advance equal pay. In addition, recently, SAP America worked with a third-party firm to complete a pay equity report, which found that 99 percent of its male and female employees in the U.S. were paid equally. Where disparity did exist, the gap was corrected. By addressing the pay equity issue in the salary negotiation process, companies will motivate the workforce and retain the best talent.

The first step to creating a more diverse and inclusive workforce is looking at ourselves -- and recognizing that we all have bias, conscious and unconscious. By understanding and accepting this, organizations can then proactively work to take corrective action that will enable them to attract and hire the best talent -- whomever they might be! -- and begin the journey toward a truly diverse, inclusive workplace.

SOURCE: www.entrepreneur.com

California Sub-Bid Request Ads

Balfour Beatty Infrastructure Inc.

**Pier J Berths J245-J247, Landside Rail Girder Upgrade
Located in the City of Long Beach**

Specification No. HD-S2555

Owner: Port of Long Beach

Bid Date: PRIME CONTRACTOR: Tuesday, April 4, 2017 before 10:00am

Bid Date: SUBCONTRACTOR: Friday, March 31, 2017 by 2:00pm

BBII is interested in soliciting in Good Faith for all subcontractors and suppliers; in addition all SBE/MBE/DBE/WBE/DVBE firms are encouraged to submit quotations for: Schedules, Environmental Assessment, Field Engineering (Survey), QA/QC, Temporary Facilities, Equipment Rental, Aggregate, Offsite Transportation & Disposal (Truckers), Demolition, Sanitary Sewage, Flexible Pavement – Asphalt (AC), Paving Specialties, Fences and Gates, Ready Mix, Concrete Forms & Accessories, Reinforcing Steel, Concrete Pumping & Special Placement, Concrete Drilling, Sawcutting & Coring, Traffic Striping

BBII is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Please call for bonding and insurance assistance. Subcontractors should expect to sign the standard BBII subcontract form and provide a waiver of subrogation. It is the Subcontractors' responsibility to read the Plans and Specs and to acknowledge all Addenda in their Scope and Quotes. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required 48 hours prior to bid deadline to allow proper evaluation.

In order to assist SBE/VSBE/DBE Contractors and suppliers, we will divide total requirements into smaller tasks or quantities, and if necessary, adjust schedules to permit maximum participation. Interested subcontractors are required to indicate all lower-tier SBE/VSBE/DBE participation offered on our quotation.

Contract Specifications and Plans are available for viewing at BBII's offices by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://secure.smartbidnet.com/External/PublicPlanRoom.aspx?Id=208686&i=1>

For questions, contact Angel Bautista at 949-544-6024 or by e-mail: estimating.wr@bbi.us.

BALFOUR BEATTY INFRASTRUCTURE
(A Union/Prevailing Wage Equal Opportunity Employer)
220 Technology Drive Suite 210, Irvine, CA 92618
Phone: 949-544-6022 Fax: 877-763-4002
License No.: 664318

Shimmick / Disney Joint Venture

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

SBE/DBE Subcontractor/Supplier Bids Requested For:

25th Avenue Grade Separation Project - Peninsula Corridor Joint Powers Board (Caltrain)

Contract No. 17-J-C-048

REVISED BID DATE: March 28, 2017 until 2:00PM

Fax all quotes to 510-777-5099

Requesting certified SBE/DBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Architectural, Barrier Rail, Bridge Rail-Concrete, Clear & Grub, Cellcrete, Demolition, Earthwork, Electrical, Erosion Control, Fence, Flatwork, Landscape, Paint/Stain, Paving, Piles (CIDH), Precast Structural, Railroad, Rebar, Shoring, Structural Steel, Survey, Trucking, Utility Work, Waterproofing

SUPPLIERS: Aggregate, Bearing Pads, Falsework Material, Lumber, Misc. Metals, MSE Panels, Precast Structural, Precast Utility, Railroad Products, Ready Mix, Steel Fabrication

Contract Documents (All Volumes) are available for download by registered vendors, at JPB's procurement website www.publicpurchase.com, at no cost.

Subcontractors and Suppliers interested in this project may contact Ben Gordon by email at bgordon@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick / Disney Joint Venture are required of subcontractors for this project. Shimmick / Disney Joint Venture will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick / Disney Joint Venture's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick / Disney Joint Venture requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

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- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available